

MOELIS & COMPANY

Moelis & Company Strengthens Technology Advisory Business with the Appointment of Two Managing Directors

First Hires in Industrial Technology and Financial Technology

New York, July 24, 2017: Moelis & Company (NYSE: MC), a leading global independent investment bank, today announced the appointment of two Managing Directors who will advise clients in the financial technology and industrial technology sectors. Jason “Jay” Hernandez will join the Boston office, focusing on the Industrial Technology sector, and Jonathan Kaufman will join the San Francisco office leading the Firm’s coverage of the FinTech industry.

“In the financial technology and industrial technology sectors, the rapid pace of capital investment and consolidation mirrors the pace of digital innovation and technological development impacting these industries,” said Navid Mahmoodzadegan, Co-President of Moelis & Company. “We expect the investment and acquisition activity in these sectors to continue as new technologies and applications further disrupt the establishment across almost every industry. These two world-class bankers will strengthen our coverage in these highly active sectors and provide clients with the counsel they need in this rapidly changing environment.”

Mr. Hernandez was formerly a Managing Director at Harris Williams & Co., where he co-founded and led the strategic advisory business in Industrial Technology. With more than 14 years of investment banking experience, he has advised clients across a vast array of Industrial Technology sub-verticals, including test and inspection, robotics/process automation, flow and process control, among others. Mr. Hernandez will join the Firm in October.

Mr. Kaufman joins from Marlin & Associates, where he most recently served as a Senior Managing Director. He brings more than 15 years of investment banking experience, including at UBS and Deutsche Bank, and deep domain expertise in the FinTech sector. Mr. Kaufman’s financial and strategic advisory expertise crosses the entire spectrum of FinTech sub-verticals including payments, capital markets, wealth management, data and analytics, insurance, and risk and compliance technologies, among others. He will join the Firm in August.

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About Moelis & Company

Moelis & Company is a leading global independent investment bank that provides innovative strategic advice and solutions to a diverse client base, including corporations, governments and financial sponsors. The Firm assists its clients in achieving their strategic goals by offering comprehensive integrated financial advisory services across all major industry sectors. Moelis & Company's experienced professionals advise clients on their most critical decisions, including mergers and acquisitions, recapitalizations and restructurings, capital markets transactions, and other corporate finance matters. The Firm serves its clients with about 700 employees in 19 geographic locations in North and South America, Europe, the Middle East, Asia and Australia. For further information, please visit: www.moelis.com or follow us on Twitter [@Moelis](https://twitter.com/Moelis).

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