

# MOELIS & COMPANY

## OVERVIEW

- Leading global independent investment bank that provides innovative uncompromised advice and solutions to a diverse client base with a focus on long-lasting, deep client relationships
- Founded in July 2007 and completed IPO in April 2014 (NYSE: MC)
- Extensive global network with 750 employees across 19 geographic locations in the Americas, Europe, the Middle East, Asia and Australia
- Comprehensive capabilities in five product areas: Mergers & Acquisitions, Recapitalization & Restructuring, Capital Markets, Financial Institutions Advisory and Private Funds Advisory
- Expertise across all major industries



19 Geographic Locations

750 Employees

500 Investment Bankers

124 Managing Directors

20 Average Years of Experience Per MD

69 Former Sector & Product Heads

## SELECT TRANSACTIONS

<p>March 2018</p> <p><b>ELLIOTT</b> Energy Future Holdings</p> <p><b>\$18.8bn</b> Sale of 80% of Oncor Electric Delivery Company to Sempra Energy Financial Advisor</p>	<p>December 2017</p> <p><b>DECKERS</b> — BRANDS —</p> <p>Defense against activist hedge fund Marcato Capital Management, LP Exclusive Financial Advisor</p>	<p>April 2017</p> <p><b>UK Financial Investments Ltd</b></p> <p><b>£11.8bn</b> UK Asset Resolution Limited's sale of Bradford &amp; Bingley plc loans to Prudential plc Financial Advisor</p>	<p>September 2016</p> <p><b>DELL</b></p> <p><b>\$67.0bn</b> Acquisition of EMC Corporation Financial Advisor</p>	<p>April 2015</p> <p><b>BR PETROBRAS</b></p> <p><b>\$127.0bn</b> Capital Markets and Debt Markets strategies related to Liability Management Exclusive Financial Advisor</p>	<p>February 2015</p> <p><b>HEINEKEN</b></p> <p><b>\$1.2bn</b> Sale of EMPAQUE to Crown Holdings, Inc. Exclusive Financial Advisor</p>
<p>June 2014</p> <p><b>RBS</b></p> <p><b>£15.0bn</b> Sale of Structured Retail Investor Products and Equity Derivatives Business to BNP Paribas S.A. Exclusive Financial Advisor</p>	<p>November 2013</p> <p><b>NYSE Euronext</b></p> <p><b>\$10.7bn</b> Sale to Intercontinental Exchange, Inc. Financial Advisor</p>	<p>June 2013</p> <p><b>Heinz</b></p> <p><b>\$28.0bn</b> Sale to Berkshire Hathaway and 3G Capital Financial Advisor to the Transaction Committee of the Board of Directors</p>	<p>March 2011</p> <p><b>Government of Dubai</b></p> <p><b>\$24.9bn</b> Restructuring Financial Advisor to the Government of Dubai</p>	<p>November 2008</p> <p><b>ANHEUSER-BUSCH</b></p> <p><b>\$61.2bn</b> Sale to InBev Financial Advisor</p>	<p>October 2007</p> <p><b>Hilton</b></p> <p><b>\$26.5bn</b> Sale to The Blackstone Group Financial Advisor</p>

## SELECT AWARDS

