MOELIS & COMPANY

OVERVIEW

- Leading global independent investment bank that provides innovative uncompromised advice and solutions to a diverse client base with a focus on long-lasting, deep client relationships
- Geographic Locations

- Founded in July 2007 and completed IPO in April 2014 (NYSE: MC)
- Extensive global network with 850 employees across 19 geographic locations in the Americas, Europe, the Middle East, Asia and Australia
- 850 **Employees**
- Comprehensive capabilities in five product areas: Mergers & Acquisitions, Recapitalization & Restructuring, Capital Markets, Financial Institutions Advisory and Private Funds Advisory

Frankfurt

Dubai 4

Paris

Investment 600 **Bankers**

- Expertise across all major industries

Managing 125 **Directors**

20





Per MD **Former Sector** 67





& Product Heads

Average Years

of Experience

SELECT TRANSACTIONS



\$20bn Restructuring

Exclusive Financial Advisor to the Ad Hoc Group of Bondholders

December2017 **DECKERS**

BRANDS

Defense against activist hedge fund Marcato Capital Management, LP Exclusive Financial Advisor

UK Asset Resolution Limited's sale of Bradford & Bingley plc loans to Prudential plc Financial Advisor

UK Financial Investments Ltd

£11.8bn

September 2016 DELL

\$67.0bn Acquisition of EMC Corporation

Financial Advisor

April 2015 BR

\$127.0bn

Markets strategies related to Liability Management

Sale of EMPAQUE to Crown Holdings, Inc.

HEINEKEN

Exclusive

June 2014

XX RBS £15.0bn

Sale of Structured Retail Investor Products and Equity Derivatives Business to BNP Paribas S.A.

Exclusive Financial Advisor

November 2013 NYSE EURONEXT

\$10.7bn

Sale to Intercontinental Exchange, Inc.

Financial Advisor

June 2013

April 2017

Heinz? \$28.0bn

Sale to Berkshire Hathaway and 3G Capital

Financial Advisor to the Transaction Committee of the Board of Directors

March 2011 Dubai World

\$24.9bn Restructuring

Financial Advisor to the Government of Dubai

Capital Markets and Debt

Exclusive Financial Advisor

November 2008 ANHEUSER 🌺 BUSCH \$61.2bn

Financial Advisor

Sale to InBev

February 2015

Financial Advisor

October 2007 Hilton \$26.5bn

Sale to The Blackstone Group

Financial Advisor

SELECT AWARDS













