



Moelis & Company Announces the Appointment of Tommaso Zanobini as a Managing Director Providing Financial and Strategic Advice to FinTech Clients

New York, October 28, 2019: Moelis & Company (NYSE: MC), a leading global independent investment bank, today announced the appointment of Tommaso Zanobini as a Managing Director providing financial and strategic advice to fintech clients. He will join the Firm's New York office in mid-November.

Mr. Zanobini has over 25 years of technology investment banking experience, having most recently served as the Global Head of FinTech Investment Banking at Deutsche Bank. Prior to Deutsche Bank, he was the Global Head of FinTech & Services Investment Banking at Jefferies. Mr. Zanobini spent the first 20 years of his banking career at Lehman Brothers and Barclays where he held roles including Global Head of Technology Services Investment Banking and Head of East Coast Technology Investment Banking.

"Tommaso is an experienced technology services banker who began specializing in fintech when the industry was still in its nascent years. He's entrepreneurial and over the years has proven his ability to advise on industry-leading transactions and build and lead successful teams in this vertical," said Moelis & Company Co-President Jeff Raich. "His deep experience and his collaborative mindset will be a tremendous benefit to clients across the payments value chain, where we continue to see significant investment activity and consolidation. As the fintech sector continues to grow and expand, both established players and new entrants will be looking to bankers like Tommaso to assist them in achieving their strategic goals."

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About Moelis & Company

Moelis & Company is a leading global independent investment bank that provides innovative strategic advice and solutions to a diverse client base, including corporations, governments and financial sponsors. The Firm assists its clients in achieving their strategic goals by offering comprehensive integrated financial advisory services across all major industry sectors. Moelis & Company's experienced professionals advise clients on their most critical decisions, including mergers and acquisitions, recapitalizations and restructurings, capital markets transactions, and other corporate finance matters. The Firm serves its clients from 19 geographic locations in North and South America, Europe, the Middle East, Asia and Australia. For further information, please visit: www.moelis.com or follow us on Twitter [@Moelis](https://twitter.com/Moelis).

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