MOELIS & COMPANY

OVERVIEW

- Leading global independent investment bank that provides innovative uncompromised advice and solutions to a diverse client base with a focus on long-lasting, deep client relationships
- Geographic Locations

- Founded in July 2007 and completed IPO in April 2014 (NYSE: MC)
- Extensive global network with 750 employees across 19 geographic locations in the Americas, Europe, the Middle East, Asia and Australia
- **750 Employees**
- Comprehensive capabilities in five product areas: Mergers & Acquisitions, Recapitalization & Restructuring, Capital Markets, Financial Institutions Advisory and Private Funds Advisory
- Investment 500 **Bankers**

Expertise across all major industries

Managing 124 **Directors**

69



Average Years 20 of Experience Per MD

> **Former Sector** & Product Heads

SELECT TRANSACTIONS



\$20bn Restructuring

Exclusive Financial Advisor to the Ad Hoc Group of Bondholders

December2017 **DECKERS** BRANDS

Defense against activist hedge fund Marcato Capital Management, LP Exclusive Financial Advisor

April 2017 UK Financial Investments Ltd £11.8bn

UK Asset Resolution Limited's sale of Bradford & Bingley plc loans to Prudential plc Financial Advisor

September 2016 DELL \$67.0bn

Acquisition of EMC Corporation

Financial Advisor

April 2015 BR

\$127.0bn Capital Markets and Debt Markets strategies related to Liability Management Exclusive Financial Advisor

February 2015 HEINEKEN

Sale of EMPAQUE to Crown Holdings, Inc. Exclusive Financial Advisor

October 2007

\$61.2bn Sale to InBev

Hilton \$26.5bn Sale to The Blackstone Group

Financial Advisor

June 2014 XX RBS £15.0bn

Sale of Structured Retail Investor Products and Equity Derivatives Business to BNP Paribas S.A.

Exclusive Financial Advisor

November 2013 NYSE EURONEXT

\$10.7bn Sale to Intercontinental Exchange, Inc.

Financial Advisor

June 2013 Heinz !

\$28.0bn Sale to Berkshire Hathaway and 3G Capital

Financial Advisor to the Transaction Committee of the Board of Directors

March 2011 Dubai World

\$24.9bn Restructuring

Financial Advisor to the Government of Dubai

November 2008 ANHEUSER 🌺 BUSCH

Financial Advisor

SELECT AWARDS













